

SWITCHING

IL VIVERE MARLANVIL

#4 winter 2013



News from Marlanvil world

Editorial

It's December and, in the first place, we take the chance to wish you a Merry **Christmas** and the best **New Year you've ever spent**; we hope you'll get the 'perfect present' and achieve every of your good resolutions for year 2014.

As far as we are concerned, when it comes to presents, we rewarded ourselves with a special gift we wish to share with you: our new catalogue, more complete, functional and –truly– unlike any other.

We are also full of good intentions: first thing, we wish to meet you, that is why we will attend the first, in order of time, and most important

fairs of 2014: **Middle East Electricity** and **Light+Building**, flying to **Dubai** on February and then to **Frankfurt**, where we will be waiting to seeing you.

We are also glad to introduce you two important news: the start of the collaboration with Tuscan Agency **IRIS Sas** and the arrival of **LUIGI BENELLI**, our new Export Manager.

Marlanvil: living with more.

Living with MORE

News

The new catalogue is ready!

Marlanvil's goods are always up to date, environmentally responsible and with an eye to the future. **We could certainly not lag behind** on communication. So we renewed our catalogue: more beautiful, organized, complete and practical! **Unlike any other.**

It is available in hard copy as well as online on our website, where you can browse it page by page, or consult it quickly, by selecting from the scrolling index. If you are looking for some item in particular, or a specific type of product, type the keyword in the 'search' window, and it will detect it for you, then just insert a bookmark to find it in an instant every time you'll need it. And if you want to check in details, just click to enlarge the image: every product is photographed, inserted with name and reference code and the technical features are described in Italian, English and French. **Nothing will escape your control.**

The bar at the bottom of page shows all download options: you can download it (it is also available for tablets with Android and i-phone version), print the whole catalogue or just the parts you need. Selecting parts of the text for a quick 'copy and paste' makes it easy to share it, while sharing the whole catalogue is just as fast: simply click the 'share link' button and enter the recipient's address in the window.



News

Upcoming trade shows - Travelling to meet you

2014 opens with **Middle East Electricity** trade show in **Dubai**, from **February 11th to 14th**.

Marlanvil will attend this new edition, and will be happy to meeting you at booth 3C28, to present its latest news and update you on the products that you are already familiar with. In return, we rely on your feedback to better understand your needs and ensure you even more quality.

With the arrival of spring, from **March 30th to April 4th**, we will once again be in **Frankfurt**, for **Light + Building**; a decidedly 'green' show, inspiring us to always offer you products in accordance with the planet safeguarding and an opportunity to meet you again, as we believe in the importance of direct communication and in the value of people.

In other words, Marlanvil is traveling to meet you, not just in Italy, but throughout the world. From the futuristic city of oversize luxury, to the industrious home of Goethe... to start with!



News

Marlanvil starts a new collaboration

We are pleased to introduce the new Tuscan Agency, composed by **Guido Meoni and Sergio Garoni**.

Guido and Sergio start their business in year 1986, always operating within the electrical engineering field in Tuscany. Collaborating with the leading brands of electric and lighting industry, their strong point is a **pre and post sales** service able to follow, in all its development, both the technical and commercial needs of clients.

Choosing to cooperate with Iris Sas is a further investment for Marlanvil, in the direction of an higher extensive presence and **direct support** to our customers.

IRIS S.A.S. di Guido Meoni e Sergio Garoni - Via Iacopo del Meglio 11 - 50143 Firenze Indirizzo e-mail: irissas.fi@gmail.com

News

Marlanvil welcomes Luigi Benelli

Luigi Benelli is Marlanvil's new Export Manager for the **extra UE** Countries. We are convinced that his broad experience will prove to be a great asset for the further expansion of our activities. **We are very happy to welcome him and introduce him to you.**



Suggestions and Solutions

Wanted -free socket!

The electronic devices we are no longer able to do without are so many, and they all have at least one thing in common: **at some point, they must be charged.** It is then when the search for the right cable and the 'hunt for a free power supply' begins. Wasn't it: they should have made our lives easier? The solution is a **flush-mounting USB charger**. Marlanvil's is compatible with all civil series **Aria, Onda, Aqua, Onda+**. This way, avoiding home invasion with cables, and leaving outlets free, we can solve the problem and also be kind to the environment: Marlanvil built-in USB charger does not need electricity from the grid until the device to be charged is plugged in.



This month's Product

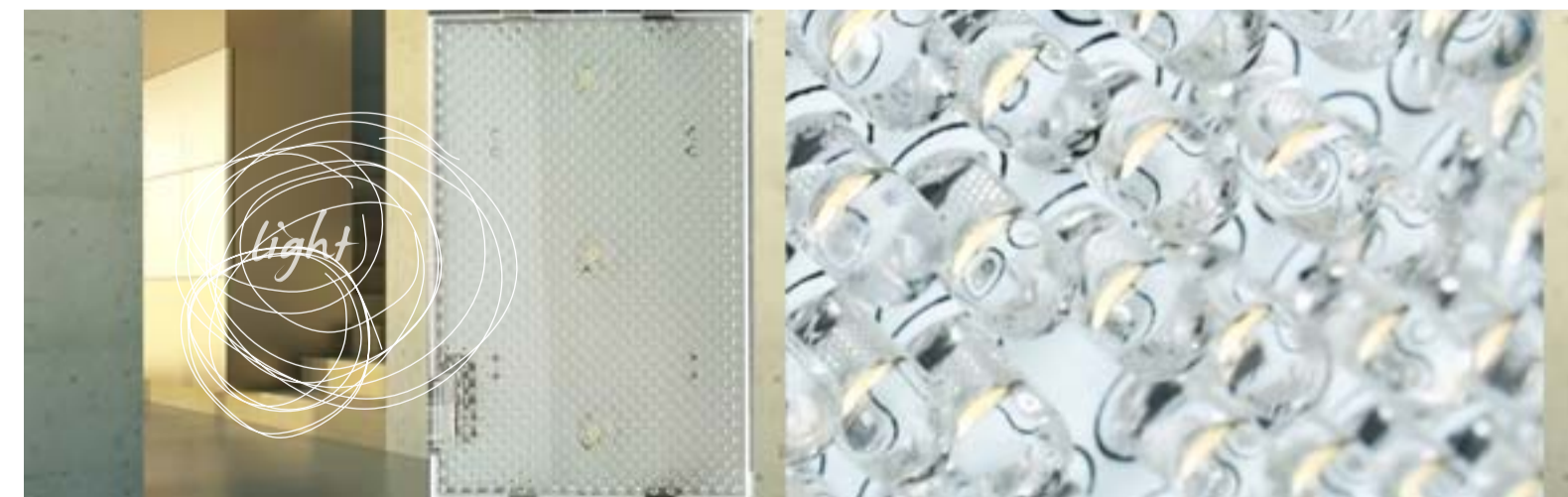
Useful and beautiful

Useful, but also beautiful to look at, emergency lights and step markers are the product that we wish to highlight.

Our models -3 modules, **removable, 3 and 7 high brightness LED**, full or night use functionality- are designed for the interiors, combining quality and energy saving. Flush mounting and with a minimalistic design they match perfectly with the finishes of our series **Aria, Onda, Aqua e Onda+**, with which they are compatible.

It is easy to minimize their presence using a tone-on-tone finish or, on the contrary, make the most of them, as a design detail, by choosing a finish that adds character. You can install one device, or create an articulated and original path of light.

Whatever environment you have to illuminate and secure, **Marlanvil provides the ideal solution**, both from a **technological and aesthetic** point of view and leaves you the pleasure of choosing.



Living with MORE

Living with MORE

No color we invented



For QuBe Stars Night coverplate we only inspired to a look in the sky



QuBe coverplate blue STARS NIGHT



marlanvil.it

QUBE

Everything you can imagine, nature has already created. We only derived our inspiration from it to realize QuBe range coverplates with materials and finishes that bring the wonders of nature in your houses. Marlanvil creations are a piece of furniture with high and functional aesthetic, designed to be installed on the main series of switches. QuBe cover plates are universal as your desire to live in a bright and welcoming house.

Thanks to QuBe every environment reflects your natural style



Marlanvil
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